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GREENPOINT CAPITAL CONCLUDES REFINANCING FOR THE TRAINING ROOM ONLINE

Greenpoint Capital (“Greenpoint”), through its managed fund Greenpoint Specialised Lending (“GSL”), has provided an all-encompassing debt-led finance solution to founder-managed The Training Room Online (“TTRO”).

Founded in 2008 by Kirsty Chadwick, TTRO is a South African-based digital education and learning group that provides bespoke technology-enabled learning solutions and services to global blue-chip corporations and public sector. The business has international operations in New Zealand, United Arab Emirates and the United Kingdom.

Greenpoint is a specialist private credit investment management firm that has been providing debt-led finance solutions to Southern African mid-market corporates for over a decade.

“Having established a proven track record of lending within the wider learning and development sector, Greenpoint is delighted with the inclusion of TTRO in our portfolio. TTRO is a leader in the growing e-learning industry, and we look forward to supporting the business as it enters its next phase,” says Nic van Zyl, Director at Greenpoint.

“Greenpoint were able to deliver a bespoke debt solution that is appropriate for our business. We found the investment and legal process transparent and professional. The deal team were both experienced and empowered to ensure we delivered on our tight timelines. By Greenpoint delivering the finance solution, our management team is able to focus on the growth of the business into the new year,” says Kirsty Chadwick, Group CEO of TTRO.

TTRO were advised by Harry Waldemar Brown at Stadia Capital.



To find out more about Greenpoint and its debt-led finance solutions, please visit <https://greenpointcapital.co.za/> or contact Nic van Zyl at nic@greenpointcapital.co.za.