

Cape Town, 1 December 2022



https://isfsfp.co.za/

## GREENPOINT CAPITAL CONCLUDES BBBEE TRANSACTION INCLUDING A MANAGEMENT BUY IN OF ISF SFP

Greenpoint Capital ("Greenpoint"), through its managed fund Greenpoint Specialised Lending ("GSL"), has provided an all-encompassing debt-led finance solution to 100% Black owned ISF SFP (Pty) Ltd ("SFP").

Established in 1997, SFP is a South African-based specialist in fire protection and security systems. The business is a recognised name in the industry and has delivered and serviced tailor-made and integrated solutions for their clients over multiple decades. Their nationwide footprint and qualified professional workforce allows them to consistently achieve high service delivery levels.

Greenpoint is a specialist private credit investment management firm that has been providing debt-led finance solutions to Southern African mid-market corporates for over a decade.

"SFP has a 25 year proven track record of delivering high quality fire protection and security control solutions to blue chip customers throughout the African continent. We were delighted to deliver a bespoke debt led solution that allowed for the ultimate conclusion of a BBBEE transaction together with creating alignment with its highly experience and vested management team." says Nic van Zyl, Director at Greenpoint.

"Greenpoint delivered a financing solution to our business that fit our very unique funding circumstances. Their teams ability to run a robust process while delivering on timelines



should be recognised. We are excited about building a longer term relationship with Greenpoint, as we continue to grow our business," says Ian Funeka, Group CEO of ISF Group.

Birkett Stewart McHendrie (BSM) completed the financial due diligence and Larry Stein was the legal advisor to the Greenpoint.

To find out more about Greenpoint and its debt-led finance solutions, please visit <a href="https://greenpointcapital.co.za/">https://greenpointcapital.co.za/</a> or contact Nic van Zyl at <a href="mailto:nic@greenpointcapital.co.za">nic@greenpointcapital.co.za</a>.