

Cape Town, 18 September 2023



<https://unifi.credit/za/>

GREENPOINT CAPITAL CONCLUDES REFINANCE AND GROWTH FUNDING TRANSACTION FOR UNIFI CREDIT

Greenpoint Capital (“Greenpoint”), through its managed fund Greenpoint Specialised Lending (“GSL”) has, with support from Westbrooke Alternative Asset Management (“Westbrooke”), provided a comprehensive debt-led refinance and growth funding solution to Unifi Credit (Pty) Ltd (“Unifi”).

Established in 2018, Unifi is a South African-based online-only specialist consumer finance company, relying on its first in class technology platform and credit scoring to deliver rapid funding solutions to South African clients. The business forms part of the wider Unifi Africa group who play an important role in facilitating financing solutions to underserved communities within Southern Africa. The group has operations in Zambia, Kenya, Uganda and South Africa.

Greenpoint is a specialist private credit investment management firm that has been providing debt-led finance solutions to Southern African mid-market corporates for over a decade.

“Greenpoint has been tracking Unifi since its launch in SA, having been impressed by its technology-led approach together with strength of management team. We are delighted to have been able to support the next phase of Unifi’s growth, in partnership with the Westbrooke team” says Nic van Zyl, Director at Greenpoint.

“Through Greenpoint’s deep understanding of the consumer finance market and business model, they were able to provide Unifi with a comprehensive funding solution for our needs, catering specifically for the unique role consumer finance lenders play in the SA market. The Greenpoint team were highly professional and efficient in their process and we look forward to further support in years to come” says Graham Crawford, Group COO of Unifi Africa.

BDO Corporate Finance completed the financial due diligence and ENSafrica was the legal advisor to Greenpoint who is acting as facility Agent.

To find out more about Greenpoint and its debt-led finance solutions, please visit <https://greenpointcapital.co.za/> or contact Nic van Zyl at nic@greenpointcapital.co.za.